



Business Intelligence Made by Revenue Managers

Avalon uses industry leading technologies from Microsoft Power BI combined with the experience from Revenue Management Experts **Avalon** was designed to provide solutions adapted for single hotel or multi-properties.



Receive the information you need, when you need it. Even without going to the portal, receive any report you need automatically in your mailbox, as often as you need.



Get tailored-made reports for your hotel. Every hotel has different needs and different ways to look at Revenue, Avalon can adapt to suit any kind of reporting required.



Do not miss a trend.

Both past and future trends are available with all different kind of metrics available in your PMS.



Interact with Data like never before.

Using Microsoft Power BI technology, turn your meetings into interactive sessions for everyone in the team.

Meaningful Reports

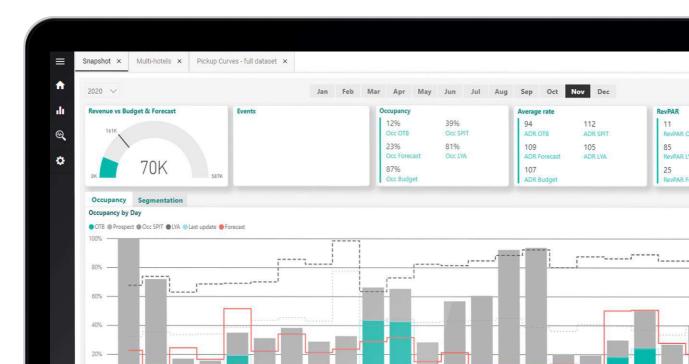
Ready to use in a meeting

Avalon has dozens of pre-built report to analyze your hotel in a way that is relevant for you.

The tool can be used for all daily, weekly, monthly reporting and presenting to owners.

Corporate reports are also available to get quick insights on future trends of a large portfolio of hotels.

Avalon can also create entire PowerPoint presentations that can be exported to fully automate your meetings.



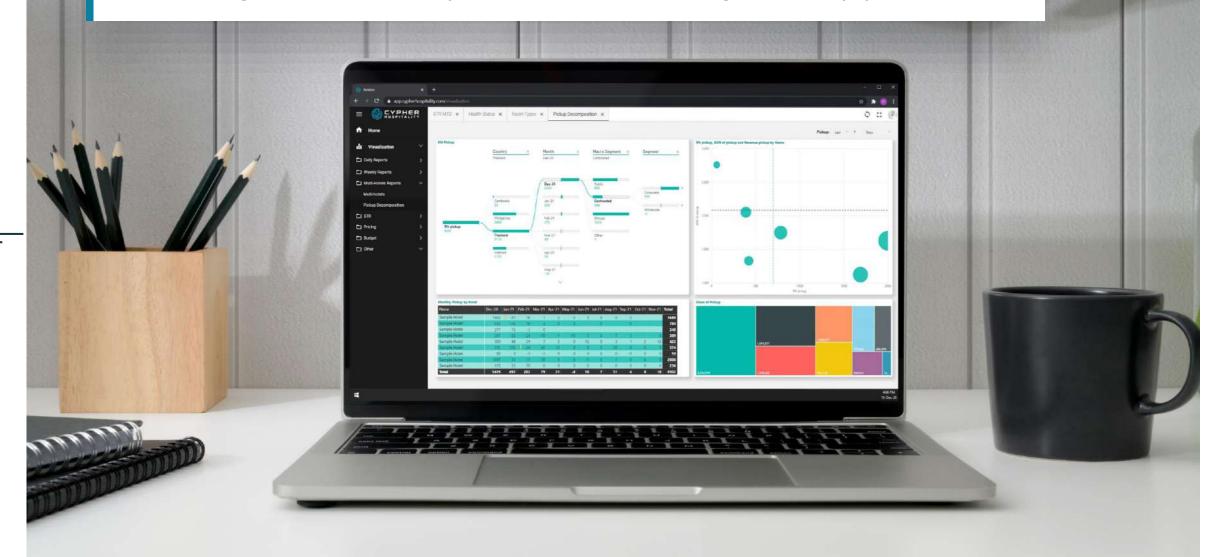
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Room Nights												
Mac	ro Segment	ОТВ	SPIT	LYA	Budget	Forecast	Prospect	vs Budget	vs Forecast	vs LYA	Pickup	Pickup LY
🖯 Pul	blic	385	1156	2022	2210	713		-1825	328	-1637	6	26
D	lirect.	61	287	529	570	140		-509	79	-468	0	17
Ir	ndirect	146	749	1253	1250	390		-1104	244	-1107	4	15
R	referred	178	120	240				-212	5	-62	2	-6
E Co	ntracted	93	1206	1769	1580	335	697	-1487	242	-1676	-4	16
Gree	oups	264	98	1313	1700	434	1634	-1436	170	-1049	0	0
🗄 Oti	her		12		25	1		-25	1			0
Tot	tal	742	2472	5104	5515	1483	2331	-4773	741	-4362	2	42

Macro Segment	OTB	SPIT	LYA	Bu	
🖂 Public	111	121	127		
Direct	153	146	139		
Indirect	124	113	127		
Preferred	87	109	100		
Contracted	107	106	105	1	
Groups	64	101	71		
Other					
Total	94	112	105	1 24	

Play with your data

Looking at future data, Avalon allows you to understand the new trends for single hotel or multi-properties in seconds.

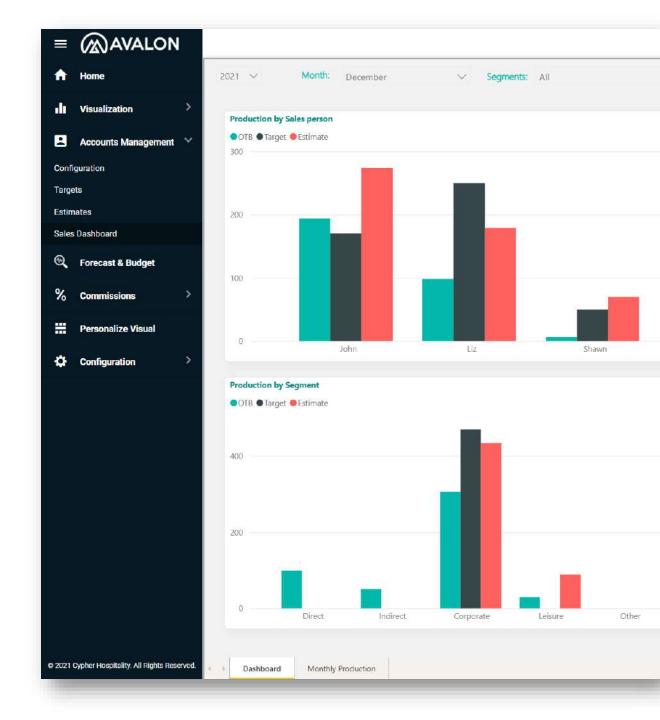


Keep track of your team's performance

Account Management Module

This new feature allows you to assign accounts by salesperson, set targets and estimates to ensure that you are on track with projections. You can align your targets based on the hotel's budget.

The dashboard gives you an overview of the performance by month, quarter or year. Review your performance by segment, industry, account, salesperson and more.





See all your hotels at once

Avalon can display multiple hotels with comparison to budget and summary by city, country or brand.

Create your Personalized reports

Tailor-made reporting

Each hotel has their own situation which requires different reporting. You can easily create your own reports that suit your hotel, or we can assist in the process to ensure you are 100% comfortable with your reports.

Reports can then be received by email or be shared with specific people within your organization.

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